Cristina Visage
Gateway Insurance & Financial Services

Cristina Visage was born in Phoenix, AZ; she is married to her prince charming, Jon. Jon and Cristina Visage have three amazing and beautiful children, and two dogs. They are a close-knit family that enjoys spending time outdoors together.

The passion that motivated me to pursue this profession, states Visage is “I am enthusiastic about helping people”. With 18 years in fire/water restoration insurance claims and after a year’s experience working for an agency, I decided I wanted to move to the insurance side to help clients prior to a loss.

Gateway Insurance Group, Inc. was established in 2000 as a full service, independent agency, with a focus on providing quality life planning.

What’s unique about my business is “as an independent agent, I do not work for an insurance company; I work for YOU”. By representing multiple insurance companies and hundreds of products, Gateway has the resources to find solutions for all your insurance needs.

The biggest challenge I face is educating our insureds regarding their current insurance advantages and what other opportunities are available that cover their needs. We love to educate and boost the client.

We are an adaptable company. We have many resources and love modifying and growing our business with the customers need in mind!

Advice I would give a potential client would be to find an agent you trust, and who you can call at any time. Insurance is not a commodity you can purchase off the shelf. We use a consultative approach to understand your insurance needs and design a customized proposal tailored to meet your current and your future needs. I look forward to you joining our family at Gateway Insurance Group.

March 2020

Upcoming Events

Event Cancellation
April 7, 2020
5:05 Networking Event has been postponed due to COVID-19 and will be rescheduled later

April 28, 2020
AAGACC Business Roundtable Contracting with the Gov’t
African American Performing Arts
310 San Pedro NE
11:30 AM – 1:00 PM

Welcome New Members

Akima Dawn Marchiondo
BeWellNM
Jason Marshall

Everyone Counts

Ways we can support our local Businesses:

Purchase a gift card from your favorite local shop or restaurant.

Buy Local online and offline – purchase merchandise, look for local e-commerce websites, shop for cookies, salsa, chile, beans, beer, wine and other goods at local businesses.

Order take-out and delivery from local restaurants and consider tipping more than usual.

Women are making huge strides in small business ownership as shown in our latest infographic.

The U.S. has 11.3 million woman-owned businesses which:
- Support nearly 9 million jobs
- Generate annual revenues of $1.6 trillion

Women are majority owners of 38% of American businesses...up from 29% in 2007.

Women are starting businesses 5 times faster than the national average.

Nearly 8 in 10 of woman-owned businesses launched in the last nine years were started by a woman of color.

Since 2007, woman-owned businesses are:
- Up 35% in revenues
- Up 18% in employment

States with the highest percentage of woman-owned firms:
- Washington, D.C.: 45.2%
- Georgia: 41.1%
- Maryland: 40.1%
- New Mexico: 40.1%
- Illinois: 39%

Industries with the highest percentage of woman-owned firms:
- Healthcare/social services: 64.6%
- Educational services: 56.9%
- Other services: 52%
- Administrative and support: 47.1%
- Retail: 41.8%

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“I learned to always take on things I’d never done before. Growth and comfort do not coexist.” – Ginni Rometty, CEO of IBM

Having the courage to try, knowing that success is not guaranteed and failures along the way are inevitable, is what sets entrepreneurs apart from the rest of the world. But courage often manifests itself differently for women than for men.

Source:
https://www.score.org/resource/infographic-women-small-business
and
https://www.score.org/blog/challenges-all-women-entrepreneurs-face

“We need to accept that we won’t always make the right decisions, that we’ll screw up royally sometimes—understanding that failure is not the opposite of success, it’s part of success.” – Ariana Huffington

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